

# DUAL KEY PIPELINE: INVESTING WITH IMPACT

Food Security/Agri-Processing SMEs



## PRESTINE FOODS LTD.

Pristine Foods Limited (PFL) is a start-up business located in Kireka, Wakiso district, Uganda, incorporated in July 2015. The business has initiated the process to venture into production of extended shelf life egg products with the core line of business being the manufacturing and sale of liquid, frozen and powdered egg products. PFL will be a pioneer in the region as the first company in East and Central Africa to provide regionally produced pasteurized and homogenized liquid egg products, that is, whole, egg whites and yolks in chilled or frozen form and powdered egg.

**Location:** Kireka, Wakiso district, Uganda

**Project Cost:** \$850,353

**Development Impact:** Local Economic Development, Food Security

### UNCDF Support:

- Technical Assistance - undertook full due-diligence, structured the investments, assessed the development impact and the financial impact additionality and sustainability (Dual Key), supported the investments in the implementation phases, advised on performance and impact measurement and reporting
- Partial Credit Guarantee- UNCDF provided a critical partial credit guarantee \$226,900 that unlocked additional financial flows to the investment \$650,000 debt capital from the Yield Fund.

**Financial Leverage unlocked by UNCDF:** \$650,000 in debt Capital unlocked, and a second debt financing expansion component is being facilitated by UNCDF.

### Investment Impact:

Pristine Foods Ltd has been selling liquid egg products to serve commercial customers such as bakeries, hotels, restaurants, and catering companies. This intervention has significantly impacted smallholder farmers socially and economically by limiting the intermediaries and consequently, resulting into improved household incomes, entrepreneurship, improved livelihoods, job creation, rural development and is having a

multiplier economic effect on the local economy. Pristine is a pioneer in the East and Central Africa region as the first company to provide regionally produced high quality pasteurized and homogenized liquid egg products, that is, whole, egg whites and yolks in chilled or frozen form and powdered egg.



Figure: Pristine Foods Ltd is in full production. A critical support provided by UNCDF was to fine-tune the project's investment documents, and the partial guarantee enabled the developer to meet the collateral requirement by the lender and the last mile transaction costs required to clear lender conditions.



Figure: Pristine Foods Final Product. The project is transformative in the health sector as the eggs are pasteurized, homogenized and packed under rigorous HACCP quality assurance standards recommended as they are free of salmonella and avian influenza.