



Accelerating Market Rollout of Clean Cooking Solutions in Tanzania

**First Batch of
16 CookFund
Grantees**

January 2023



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BAM East Africa Ltd

Dar es Salaam

A General Information		
Enterprise Name:	BAM East Africa Ltd	
Enterprise Headquarters:	Goba, Dar Es Salaam	
Project Developer:	Rose Mtui and Barikiel Mtui	
Project Location:	Dar es Salaam: Kinondoni & Ubungo	
Cooking Technology:	LPG (Oryx Energies super-dealer)	
Sector Experience:	8 years	
Form of Enterprise / Legal Entity:	Company Limited by share	
Owner-Director Operation(s):	1.Barikiel Mtui (40%) – BAM East Africa Ltd 2. Rose Mtui (20%) 3. Unsubscribed (40%) for strategic partners	
Name of Managing Director:	Barikiel Mtui	

B UNCDF Recommended Grant - Breakdown		
	New unit sales targets for three years	Cylinders 6kg LPG cylinders = 16,725 15kg LPG cylinders = 2,230 38kg LPG cylinders = 139 TOTAL cylinder = 19,094
		Appliances Trivet & Burner for 6kg (100% of 6kgs) = 16,725 Stoves for 15kg = 669 (40% x 15kg)
	Recommended Total Expansion Budget:	TZS 544,898,460 (€ 208,300)
	Owner's Contribution:	TZS 270,829,880 (€ 103,500) - [50%]
	UNCDF / CookFund Grant (Total)	TZS 274,066,250 (€ 104,800) – [50%]

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 Ratel Trading and General Supplies
 Sustainable Energy Supply Company Limited (SESCOM)
 TEMA General Traders
 Wema Products Company Limited
 BAM East Africa Limited



A General Information		
Enterprise Name:	Wema Products Company Limited	
Enterprise Headquarters:	Boko Basihaya, Dar Es Salaam	
Project Developer:	Tina Machibya – Wema Products Company Limited	
Project Location:	Boko Basihaya, Dar es salaam	
Cooking Technology:	LPG (Oryx Energies Super-dealer)	
Sector Experience:	11 years	
Form of Enterprise / Legal Status:	Company Limited by Shares	
Name of Owner Directors:	Tina Machibya & Magayane Machibya	
Name of Managing Director:	Tina Machibya	

B UNCDF Recommended Grant - Breakdown		
New unit sales targets for three years	Cylinders 6kg New cylinders = 9,153 15kg New cylinders = 3,661 38kg New cylinders = 38 TOTAL = 12,852	
	Appliances Trivet & Burner for 6kg (100% of 6kgs) = 9,153 Stoves for 15kg = 1,098 (40% x 15kg)	
Recommended Total Expansion Budget:	TZS 923,399,970 (€ 353,000)	
Owner's Contribution:	TZS 708,858,230 (€ 270,900) - [77%]	
UNCDF / CookFund Grant (Total)	TZS 214,541,740 (€ 82,100) - [23%]	



A General Information	
Enterprise Name:	TEMA General Traders
Enterprise Headquarters:	Masaki, Dar Es Salaam
Project Developer:	Diana Tesha - TEMA General Traders
Project Location:	Chang'ombe Dampo Road, Dodoma
Cooking Technology:	LPG (Taifa Gas Super-dealer)
Sector Experience:	12 years
Form of Enterprise / Legal Status:	Company Limited by Shares
Name of Owner Directors:	1. Diana Tesha 2. Mercy Koka Tesha 3. Gasper Tesha
Name of Managing Director:	Diana Tesha

B UNCDF Recommended Grant - Breakdown	
New unit sales targets for three years	Cylinders 3kg New cylinders = 76 6kg New Cylinders = 7,632 15kg New cylinders = 3,053 38kg New cylinders = 254 TOTAL = 11,016
	Appliances Trivet & Burner for 6kg (100% of 6kgs) = 7,632 Stoves for 15kg = 254 (40% x 15kg)
Recommended Total Expansion Budget:	TZS 248,200,920 (€ 94,800)
Owner's Contribution:	TZS 62,346,140 (€ 23,800) - [25%]
UNCDF / CookFund Grant (Total)	TZS 185,854,780 (€ 71,000) - [75%]

Project Summary

The United Nations Capital Development Fund (UNCDF) is implementing a three-year (2021-2022) CookFund Programme funded by the European Union (EU) under the Integrated Approach to Sustainable Clean Cooking Solutions Programme in Tanzania and the 11th European Development Fund (EDF), aiming at contributing to Tanzania's climate change commitment by increasing the share of the population with access to sustainable cooking solutions.

CookFund aims to accelerate market roll-out of clean cooking solutions aiming at bridging a critical gap between early-stage support, equity financing and concessional/commercial debt needed to transition to modern, clean cooking at scale.



Programme Scope

The CookFund is available for impact-oriented, commercially active enterprises and companies that provide clean cooking solutions to households in five programme regions in Tanzania Mainland (**Dar es Salaam, Pwani, Morogoro, Dodoma, and Mwanza**).

Innovators and suppliers of end-user payment modalities for clean cooking solutions are also considered. Special consideration is given to enterprises benefiting women, youth, and other disadvantaged individuals.

The fund benefits end-users of clean cooking technologies, specifically Liquified Petroleum Gas (LPG), Liquified Natural Gas (LNG), bioethanol, electric cookers, briquettes, and energy efficient improved charcoal stoves.



Financing Mechanism

The CookFund is a performance-based programme providing grants to enterprises and companies in clean cooking technologies and solutions. Funding is provided under two categories:



Category I

A combination of investment/working capital growth grant and of performance-based subsidy



Category II

Grants to technology focused business models to overcome end-user affordability e.g., flexible payment systems and digital innovations



Selection Process and Key Steps for Financing

- ✓ First screening (long-listing)
- ✓ Second screening (short-listing)
- ✓ Project appraisal (Development of Fact Sheets and Investment Recommendations)
- ✓ Quality checking by UNCDF as the Fund Manager – Dual Key Investment Committee (wDKIC).
- ✓ Final approval by Programme Investment Committee (PIC).

At the proposal submission stage, applicants are competitively shortlisted based on the quality of the proposal, eligibility, and selection criteria. The second stage entails verification of business ideas and businesses operations. Fact Sheets and Investment Proposals are then developed for applicants adhering to eligibility criteria, additionality, impact, and long-term viability

Eligibility Criteria

The CookFund Programme is open to enterprises and companies that meet the following criteria:

Non-financial criteria

- Legally registered and operating in Tanzania.
- Adherence to geographical scope (Dar es Salaam, Mwanza, Dodoma, Morogoro and Pwani) and targeted clean cooking technologies.
- Present a well-developed business plan.
- Have sufficient market experience (1 year minimum), managerial and technical competence and expertise.
- Be capable and ready to track end user sales data.

Financial criteria

- Capability of matching 25% of investment funds requested
- Present 1 year audited financial statements or commit to submit financial statements within 6 months of operations.
- Must be capable of setting up a separate bank account for receiving the CookFund grant and keep proper books of accounts.

Compliance criteria

- Compliance to national laws, regulations and best practices including Tanzania Revenue Authority, BRELA, EWURA, and environmental, social and human rights principles.
- Consideration for gender and youth mainstreaming.

Contracting and Monitoring

Successful applicants will sign volume-based Service Level Agreement (SLA) with based on agreed sales volumes. Only new sales to eligible end users will be included and counted, subject to verification by UNCDF and/or an independent verifier.

Applications Process

Applicants will submit proposal applications to the CookFund by responding to Call for Funding Proposals (CfP) by UNCDF. All submissions are done by completing the special Application Form downloadable from UNCDF procurement platform. Link to the application forms will be shared through national newsletters and social media, ideally at three two times annually. The application form and supporting documentation must be submitted to the following email address: cookfund.tz@uncdf.org.

The first round CookFund proposal application opened on 31st August 2022 and remained open until 16th December 2022. Additional rounds of applications will be advertised over the course of three years of the programme duration.

For further information and/or questions, please contact:
UNCDF Tanzania,
Email: cookfund.tz@uncdf.org
Tel: +255 22 260 0911

A General Information	
Enterprise Name:	Sustainable Energy Supply Company Limited (SESCOM)
Enterprise Headquarters:	Dar Es Salaam
Project Developer:	SESCOM
Project Location:	Dar es Salaam
Cooking Technology:	Electric Pressure Cookers (EPC)
Sector Experience:	6 years
Form of Enterprise / Legal Status:	Company Limited by Shares
Name of Owner Directors:	James Lugulu Ngeleja and Estomih Ngaya Sawe
Name of Managing Director:	Shukuru Meena

B UNCDF Recommended Grant - Breakdown	
New unit sales targets for three years	5,447 EPCs
Recommended Total Expansion Budget:	TZS 536,414,930 (€ 205,000)
Owner's Contribution:	TZS 166,019,490 (€ 63,500) - [31%]
UNCDF / CookFund Grant (Total)	TZS 370,395,440 (€ 141,500)- [69%]



Ratel Trading and General Supplies



A General Information		
	Enterprise Name:	Ratel Trading and General Supplies
	Enterprise Headquarters:	Mwanza
	Project Developer:	Geofrey Norman Sabuni trading as Ratel Trading and General Supplies
	Project Location:	Mwanza
	Cooking Technology:	LPG (Lake Gas super-dealer)
	Sector Experience:	3 years
	Form of Enterprise / Legal Status:	Sole proprietorship
	Owner-Director Operation(s):	Geofrey Norman Sabuni
	Name of Managing Director:	Geofrey Norman Sabuni

B UNCDF Recommended Grant - Breakdown		
	New unit sales targets for three years	Cylinders 6kg New cylinders = 9,951 15kg New cylinders = 1,990 38kg New cylinders = 299 TOTAL = 12,240 units
		Appliances Trivet & Burner for 6kg = 9,951 Stoves (40% of 1,990) = 796
	Recommended Total Expansion Budget:	TZS 328,490,390 (€ 125,600)
	Owner's Contribution:	TZS 135,000,200 (€ 51,600) - [41%]
	UNCDF / CookFund Grant (Total)	TZS 193,492,520 (€ 74,000) - [59%]

Portfolio Grantees Outlook – Tranche 1

Following the launch of the first call for funding applications, 59 applications were received, comprising of 61% on LPG, 25% on briquettes, 8% on improved charcoal stoves, 3% on electric cookstoves and 2% on bioethanol. Out of the 59 applications, 16 have been fully processed and approved for funding by the CookFund, five (5) awaits quality checking by UNCDF, and remaining applications are under different levels of review.

This Booklet presents the first tranche of approved applications, i.e., 16 applications/enterprises. These will cumulatively receive a total of TZS 3.21 billion (Euro 1.23 million) to deliver and serve about 191,336 households in their respective areas over a period of three years. About 191 jobs will be created (direct and indirect).

Name of Enterprise/ Company		Region	Technology	Grant Proposed (€)	Matching Fund Contribution (€)	Total Investment (€)
1.	Ally Abeid Salum	Mwanza	LPG	34,400	11,500	45,900
2.	BAM East Africa Ltd	Dar es Salaam	LPG	104,800	103,500	208,300
3.	Doreen Enterprises Ltd	Dar es Salaam	LPG	128,500	121,300	249,800
4.	Fredemma Investment Ltd	Dar es Salaam	LPG	128,500	68,800	197,300
5.	Gasoh Enterprise Ltd	Dar es Salaam	LPG	15,700	4,900	20,600
6.	HAPPY GAS	Dodoma	LPG	62,600	147,000	209,600
7.	JM16 Investment	Morogoro	LPG	77,000	95,500	172,500
8.	Mary Gas Company Limited	Dodoma	LPG	88,600	55,200	143,900
9.	Midlight Mathayo Minja	Mwanza	LPG	55,100	18,400	73,500
10.	Minangi Musa Nyaganya	Mwanza	LPG	51,900	17,300	69,400
11.	Mudathir Athuman	Mwanza	LPG	29,400	9,600	39,000
12.	New Namigambo Star Traders	Dar es Salaam	LPG	81,500	27,200	108,600
13.	Ratel Trading and General Supplies	Mwanza	LPG	74,000	51,600	125,600
14.	SESCOM	Dar es Salaam	EPC	141,500	63,500	205,000
15.	TEMA General Traders	Dodoma	LPG	71,000	23,800	94,800
16.	Wema Products Ltd	Dar es Salaam	LPG	82,100	270,900	353,000
TOTAL				1,226,600	1,090,000	2,316,800



€ 2.3
million
Total Investment

€ 1.1
million
Matching Fund
Contribution

€ 1.2
million
First Batch
Total Proposed
CookFund
Grant

Total Investments

A General Information	
Enterprise Name:	New Nabigambo Star Traders Limited
Enterprise Headquarters:	Mwanza
Project Developer:	Deogratius Nabigambo – Director New Nabigambo Star Traders Limited
Project Location:	Dar es Salaam
Cooking Technology:	LPG (Taifa Gas Super-dealer)
Sector Experience:	7 years
Form of Enterprise / Legal Status:	Company Limited by shares
Name of Owner Directors:	Deogratius Nabigambo and Macktilda Sylvester Buganda
Name of Managing Director:	Deogratius Nabigambo

B UNCDF Recommended Grant - Breakdown	
New unit sales targets for three years	Cylinders 3kg New cylinders = 235 6kg New cylinders = 12,772 15kg New cylinders = 1,580 38kg New cylinders = 101 TOTAL = 14,688 units
	Appliances Trivet & Burner = 13,007 Stoves (40% x 1,540) = 632
Recommended Total Expansion Budget:	TZS 284,192,430 (€ 108,600)
Owner's Contribution:	TZS 71,048,690 (€ 27,200) - [25%]
UNCDF / CookFund Grant (Total)	TZS 213,143,740 (€ 81,500) - [75%]

New
Nabigambo
Star Traders
Limited



Mudathir S Athuman

A General Information		
Enterprise Name:	Mudathir S Athuman	
Enterprise Headquarters:	Magu, Mwanza	
Project Developer:	Mudathir S Athuman	
Project Location:	Mwanza	
Cooking Technology:	LPG (Taifa Gas super-dealer)	
Sector Experience:	2 years	
Form of Enterprise / Legal Status:	Sole proprietorship	
Owner-Director Operation(s):	Mudathir S Athuman	
Name of Managing Director:	Mudathir S Athuman	

B UNCDF Recommended Grant - Breakdown		
New unit sales targets for three years	Cylinders	3kg New cylinders = 66 6kg New cylinders = 4,218 15kg New cylinders = 659 38kg New cylinders = 198 TOTAL = 5,141
	Appliances	Trivet & Burner for 6kg (100% of 6kgs) = 4,218 Stoves for 15kg = 198 (40% of 15kg cylinder)
Recommended Total Expansion Budget:	TZS 101,869,930 (€ 39,000)	
Owner's Contribution:	TZS 25,000,900 (€ 9,600) - [25%]	
UNCDF / CookFund Grant (Total)	TZS 76,871,360 (€ 29,400) - [75%]	

Mwanza

Ally Abeid Salum

A General Information		
Enterprise Name:	Ally Abeid Salum	
Enterprise Headquarters:	Mwanza	
Project Developer:	Ally Abeid Salum	
Project Location:	Mwanza	
Cooking Technology:	LPG (Lake Gas Super-dealer)	
Sector Experience:	4 years	
Form of Enterprise / Legal Entity:	Sole proprietorship	
Owner-Director Operation(s):	Ally Abeid Salum	
Name of Managing Director:	Ally Abeid Salum	

B UNCDF Recommended Grant - Breakdown		
New unit sales targets for three years	Cylinders	6kg LPG cylinders = 1,874 15kg LPG cylinders = 1,312 38kg LPG cylinders = 937 TOTAL = 4,123
	Appliances	Trivet & Burner 100% of 6kg = 1,874 Stoves (40% x 1,312) = 525
Recommended Total Expansion Budget:	TZS 119,999,660 (€ 45,900)	
Owner's Contribution:	TZS 30,001,080 (€ 11,500) [25%]	
UNCDF / CookFund Grant (Total)	TZS 90,000,910 (€ 34,400) [75%]	

Mwanza

Minangi Mussa Nyaganya

A General Information		
Enterprise Name:	Minangi Mussa Nyaganya	
Enterprise Headquarters:	Mwanza	
Project Developer:	Minangi Mussa Nyaganya	
Project Location:	Mwanza	
Cooking Technology:	LPG (Taifa super-dealer)	
Sector Experience:	9 years	
Form of Enterprise / Legal Status:	Sole proprietorship	
Owner-Director Operation(s):	Minangi Mussa Nyaganya	
Name of Managing Director:	Minangi Mussa Nyaganya	

B UNCDF Recommended Grant - Breakdown		
New unit sales targets for three years	Cylinders	3kg New cylinders = 551 6kg New cylinders = 7,344 15kg New cylinders = 1,102 38kg New cylinders = 184 TOTAL = 9,181 units
	Appliances	Trivet & Burner (3kgs and 6kgs) = 15,790 units Stoves (40% of 15kg cylinders) = 441 units
Recommended Total Expansion Budget:	TZS 181,343,900 (€ 69,400)	
Owner's Contribution:	TZS 45,334,810 (€ 17,300) [25%]	
UNCDF / CookFund Grant (Total)	TZS 136,006,760 (€ 51,900) [75%]	

Mwanza

A General Information		
Enterprise Name:	Midlight Mathayo Minja	
Enterprise Headquarters:	Mwanza	
Project Developer:	Midlight Mathayo Minja	
Project Location:	Mwanza	
Cooking Technology:	LPG (Taifa Gas Super-dealer)	
Sector Experience:	7 years	
Form of Enterprise / Legal Status:	Sole proprietorship	
Name of Owner Directors:	Midlight Mathayo Minja	
Name of Managing Director:	Midlight Mathayo Minja	

B UNCDF Recommended Grant - Breakdown		
New unit sales targets for three years	Cylinders	3kg New cylinders = 353 6kg New cylinders = 7062 15kg New cylinders = 1,059 38kg New cylinders = 706 TOTAL = 9,180 units
	Appliances	Trivet & Burner for 3 and 6kg cylinders = 7415 + 7415 = 14,830 Stoves (40% of (1059) 15kgs) = 424
Recommended Total Expansion Budget:	TZS 192,432,370 (€ 73,500)	
Owner's Contribution:	TZS 48,107,510 (€ 18,400) - [25%]	
UNCDF / CookFund Grant (Total)	TZS 144,324,860 (€ 55,100) - [75%]	

Midlight Mathayo Minja

Mwanza

Mary Gas Co Limited

Dodoma

A General Information		
Enterprise Name:	Mary Gas Co Ltd	
Enterprise Headquarters:	Mtendeni Street, Viwandani, Dodoma	
Project Developer:	Emanuel Ladislaus	
Project Location:	Dodoma	
Cooking Technology:	LPG (Taifa Gas Super-dealer)	
Sector Experience:	13 years	
Form of Enterprise / Legal Status:	Company Limited by Shares	
Name of Owner Directors:	Emanuel Ladislaus	
Name of Managing Director:	Emanuel Ladislaus	

B UNCDF Recommended Grant - Breakdown		
New unit sales targets for three years	Cylinders	3kg New cylinders = 224 6kg New cylinders = 12,517 15kg New cylinders = 2,235 38kg New cylinders = 447 TOTAL = 15,422
	Appliances	Trivet & Burner for 6kg (100% of 6kgs) = 12,517 Stoves for 15kg = 671 (40% x 15kg)
Recommended Total Expansion Budget:	TZS 376,297,330 (€ 143,900)	
Owner's Contribution:	TZS 144,499,610 (€ 55,200) - [38%]	
UNCDF / CookFund Grant (Total)	TZS 231,795,390 (€ 88,600) - [62%]	

Doreen Enterprises Limited

Dar es Salaam

A General Information		
Enterprise Name:	Doreen Enterprises Ltd	
Enterprise Headquarters:	Ubungu, Dar Es Salaam	
Project Developer:	Steeve Shayo and Aichi Shayo-Director	
Project Location:	Dar es Salaam	
Cooking Technology:	LPG (Taifa Gas Super-dealer)	
Sector Experience:	18 years	
Form of Enterprise / Legal Status:	Company Limited by Shares	
Name of Owner Directors:	1. Steeve Shayo – Director 2. Aichi Shayo - Director	
Name of Managing Director:	Steeve Shayo	

B UNCDF Recommended Grant - Breakdown		
New unit sales targets for three years	Cylinders	6kg New cylinders = 20,208 15kg New cylinders = 2,598 38kg New cylinders = 144 TOTAL = 22,950
	Appliances	Trivet & Burner for 6kg (100% of 6kgs) = 20,208 Stoves for 15kg = 1,039 (40% x 15kg)
Recommended Total Expansion Budget:	TZS 653,502,090 (€ 249,800)	
Owner's Contribution:	TZS 317,334,350 (€ 121,3000) - [49%]	
UNCDF / CookFund Grant (Total)	TZS 336,167,740 (€ 128,500) - [51%]	



A General Information		
	Enterprise Name:	Fredemmma Investment Ltd
	Enterprise Headquarters:	Sinza, Dar Es Salaam
	Project Developer:	Emmanuel Marandu (Director)
	Project Location:	Dar es Salaam & Pwani (Coast Region)
	Cooking Technology:	LPG (Taifa Gas Super-dealer)
	Sector Experience:	12 years
	Form of Enterprise / Legal Status:	Company Limited by Shares
	Name of Owner Directors:	1. Emmanuel Marandu 2. Marlin Msaki
	Name of Managing Director:	Emmanuel Marandu

B UNCDF Recommended Grant - Breakdown		
	New unit sales targets for three years	Cylinders 6kg New cylinders = 20,208 15kg New cylinders = 2,598 38kg New cylinders = 144 TOTAL = 22,950
		Appliances Trivet & Burner for 6kg (100% of 6kgs) = 20,208 Stoves for 15kg = 144 (40% x 15kg)
	Recommended Total Expansion Budget:	TZS 516,167,230 (€ 197,300)
	Owner's Contribution:	TZS 179,999,490 (€ 68,800) - [35%]
	UNCDF / CookFund Grant (Total)	TZS 336,167,740 (€ 128,500) - [65%]



A General Information		
	Enterprise Name:	JM16 Investment
	Enterprise Headquarters:	Morogoro
	Project Developer:	Julius Joseph Mkonyi and Rogath Julius Mkonyi (Wife and business partner)
	Project Location:	Morogoro
	Cooking Technology:	LPG (Oryx Energies Super-dealer)
	Sector Experience:	7 years
	Form of Enterprise / Legal Status:	Sole proprietorship
	Name of Owner Shareholders Operator(s):	Julius Joseph Mkonyi
	Name of Managing Director:	Julius Joseph Mkonyi

B UNCDF Recommended Grant - Breakdown		
	New unit sales targets for three years	Cylinders 6kg New cylinders =9,067 15kg New cylinders = 3,044 38kg New cylinders = 130 TOTAL = 12,240 units
		Appliances Trivet & Burner (for 6kgs)= 18,133 Stoves (40% of 3,044) = 1,218
	Recommended Total Expansion Budget:	TZS 451,435,170 (€ 172,500)
	Owner's Contribution:	TZS 249,999,680 (€ 95,500) - [55%]
	UNCDF / CookFund Grant (Total)	TZS 201,433,160 (€ 77,000) - [45%]



A General Information		
	Enterprise Name:	Happy Gas Enterprises
	Enterprise Headquarters:	Dar Es Salaam
	Project Developer:	Fred Mbilinyi trading as Happy Gas Enterprises
	Project Location:	Dodoma
	Cooking Technology:	LPG (Taifa Gas Super-dealer)
	Sector Experience:	6 years
	Form of Enterprise / Legal Status:	Sole proprietorship
	Name of Owner - Shareholders Operator(s):	Fred Mbilinyi
	Name of Managing Director:	Fred Mbilinyi

B UNCDF Recommended Grant - Breakdown		
	New unit sales targets for three years	Cylinders 3kg New cylinders = 897 6kg New cylinders = 8,967 15kg New cylinders = 2,242 38kg New cylinders = 135 TOTAL =12,240 units
		Appliances Trivet & Burners = 9,864 Stoves (40% x 2,242) = 897
	Recommended Total Expansion Budget:	TZS 548,146,480 (€ 209,600)
	Owner's Contribution:	TZS 384,403,400 (€ 147,000) - [70%]
	UNCDF / CookFund Grant (Total)	TZS 163,743,080 (€ 62,600) - [30%]



A General Information		
	Enterprise Name:	Gasoh Company Ltd
	Enterprise Headquarters:	Tabata, Dar Es Salaam
	Project Developer:	Elias Mnunduma
	Project Location:	Dar es Salaam
	Cooking Technology:	LPG (Lake Gas Super-dealer)
	Sector Experience:	4 years
	Form of Enterprise / Legal Status:	Company Limited by Shares
	Name of Owner Directors:	1. Elias Mnunduma 2. Ephraim Mnunduma
	Name of Managing Director:	Elias Mnunduma

B UNCDF Recommended Grant - Breakdown		
	New unit sales targets for three years	Cylinders 6kg New cylinders = 1,977 15kg New cylinders = 395 38kg New cylinders = 198 TOTAL =2,570
		Appliances Trivet & Burner for 6kg (100% of 6kgs) = 1,977 Stoves for 15kg = 119 (40% x 15kg)
	Recommended Total Expansion Budget:	TZS 53,862,610 (€ 20,600)
	Owner's Contribution:	TZS 12,696,170 (€ 4,900) - [24%]
	UNCDF / CookFund Grant (Total)	TZS 41,166,440 (€ 15,700) - [76%]