## MLE Workshop programme – Kigali, Rwanda – February 26, 27 and 28, 2014

Welcome reception on Tuesday 25 February at 18:00 at Umubano Hotel

Morning	Day 1 - 26/02	Day2 – 27/02	Day 3 – 28/02
	09.00-10.15 Introduction and Welcome Sharing experiences, challenges, and workshop expectations. Facilitation - Joyce Lehman	<ul><li>9.00-10.00</li><li>Takeaways from the field visit through participant exchange. Reflection on how the visit relates to own institutional approach to branchless banking.</li><li>Facilitation - Joyce Lehman</li></ul>	9.00-10.30 <b>Workshop</b> Savings Product Development (Part 2) In your context, what can be done? Trainer – Expert Trainer
Break	15 min	30 min	30 min
	10.30 – 12.00	10.30 - 13.00	11.00-13.00
	Workshop -Branchless Banking (part 1) Getting started – (Preparing for the visits) Introduction – Ecosystem, partners, products Facilitation - François Coupienne	Workshop Branchless Banking (part 2) Building partnerships and/or a strategy roadmap. Facilitation – François Coupienne	Workshop Savings Product Development (Part 3) In your context, what can be done? A practical exercise for defining a roadmap. Trainer – Expert Trainer
Lunch	12.00-13.00	13.00-14.00	13.00-14.00
	<ul> <li>13.00- 18.00</li> <li>Field Visit URWEGO (Opportunity Bank) and/or Equity Bank Visits may be to both institutions or only one depending on the location of the branches and organizational effort required. Participants will be split into groups of 10 max. 10.000 for the branches and organizational effort required.</li></ul>	14.00- 17.00 <b>Workshop</b> Product Diversification (Part 1) What works? What does not work? Trainer – Expert Trainer	14.00- 17.00 <b>Workshop</b> Youth Savings: What's in it for the institution? What's in it for the youth? Case presentation and roadmap. Facilitation – Maria Perdomo
Evaluation	18.00-18.30 Preparing for reporting on the visits	17.30-17.40 Evaluation of the day	17.00-17.30 Evaluation of the day + Looking at next Workshops